

Premium credits

Fully Insured 51-100 plans from Aetna[®]

Savings opportunities beyond the norm

For FL, KS, MO and TX starting with October 1, 2023 effective dates.

We know that as a small business owner, cost control is always a top concern. With you in mind, we're launching a new premium credit for FI 51-100 plans with Aetna.

Save now with credits

If you're new to us, you can save money with new business and ancillary credits.

Credit name	Amount	Eligible employees	Requirements	Available for effective dates
51-100 new business*	\$500 per subscriber	51-100	Just meet our standard underwriting guidelines. State exclusions apply.	10/1/23 to 1/1/24
Medical + Dental**	\$200 per subscriber	51-100	Add only a dental plan to your new or renewed FI 51-100 Aetna plan.	Through 1/1/24
Medical + Dental + Vision**	\$225 per subscriber	51-100	Add both a dental and a vision plan to your new or renewed FI 51-100 Aetna plan.	Through 1/1/24

How getting the credit works

The one-time credit will be applied to the premium on your second invoice.

You enroll	You save***
55	\$27,500
70	\$35,000
85	\$42,500
100	\$50,000

*Available in FL, KS, MO and TX only. A group can only be eligible for a premium credit at their effective date based on the number of enrolled employees at the time the case is sold. This material is for informational purposes only and does not constitute a contract. The offer is provided at the sole discretion of Aetna and can be terminated at any time and without notice.

** Available where Aetna 51-100 fully insured plans are sold except in MA, NV, NJ, NM, NY, OK and PR. Eligibility is limited to groups adding a dental or dental and vision plan for the first time at time of new sale or annual renewal. Credits are applied based on the number of employees enrolled in medical benefits. The Dental and Dental/Vision credits are provided at the sole discretion of Aetna[®] and can be terminated or modified by Aetna at any time and without notice.

****The 51-100 new business and cross sell premium credits cannot exceed one month of premiums.

Aetna is the brand name used for products and services provided by one or more of the Aetna group of companies, including Aetna Life Insurance Company and its affiliates (Aetna).